

CEE Member Programs: Commercial Programs

A. Organizational Details

1. What organization sponsors the program(s)? Bay State Gas
2. Which of the following best describes the program sponsor? (*Check one.*)
 - Utility
 - Nonprofit "efficiency utility"
 - State Government
 - Regional Program Administrator
 - Public Service Commission
 - Other:
3. Please list the State(s) where the program is offered. (*If programs differ across state lines, please fill out one questionnaire form for each state.*)
4. What is the geographic scope of the program(s)?
 - Smaller than statewide
 - Statewide
 - Service territory in more than 1 state (*describe*)
NH, ME, MA
5. How large is the customer base served by your commercial programs? 45,000 customers
6. Do you differentiate your programs according to specific commercial target markets?
 - No
 - Yes → Please mark all that apply:
 - Commercial Real Estate (separate owner/tenant)
 - Hospitality
 - Restaurant/Food Service
 - Corporate Real Estate (owner-occupied)
 - Retail
 - Schools
 - Health Care
 - Other (*please specify*):

Small (under 40,000 therms/meter or combined meter) Large (over 40,000 therms/meter or combined meter)

B. Whole Building Program Approaches

7. Please mark all of the following whole-building elements that you include in your program? *Please see the attachment for general descriptions of whole-building program elements and examples.*
 - Obtain upper management commitment to program
 - Measure whole-building energy performance (benchmark)
 - Identify and screen building candidates and project opportunities (e.g., scoping studies, screening audits, RCx)
 - Re-assess building performance
 - Coordinate recognition
 - None
 - Other (*specify*) collaboration with electric utilities on larger Commercial/Industrial projects to achieve maximum energy savings.
8. Do you incorporate ENERGY STAR ®'s Portfolio Manager benchmarking tool in your commercial programs? Yes No
9. Please briefly describe your whole-building program approach and how you are measuring improvement in whole-building energy performance.
We offer in large CI programs a preliminary walk through to assess potential and interest in investing

in an energy scoping study. If the customer is interested in proceeding, we help identify an engineering firm if they are interested in whole building approach (not required.) We cost share up to \$7500 for the study in matching funds. At the conclusion of study, customer and Bay State/NU will discuss what options meet business needs, screen items for potential incentives based on TRC estimate. Customer signs contract, does work, and utility confirms after the case. Collaborates with electric utility to address both energy sources.

C. Overview of Program Offerings

10. In the following table, please list, by name, all programs that impact commercial buildings.

- Please categorize the **Program Type** by letter in the second column, using the scheme below (*List all that apply*):
 A. Prescriptive B. Custom C. Standard Performance Contract D. Loan or financing E. Other (*specify*) Matching Funds
- Please categorize the **Technology Type** by number in the third column, using the scheme below (*List all that apply*):
 1. Lighting 2. Commercial Kitchens 3. Data Centers 4. HVAC
 5. Retrocommissioning 6. Building Envelope 7. Other (*specify*) Any proven, cost-effective gas saving option, water heating (A)

Program Name & Website	Program Type (A - D)	Tech. Type (1-6)	New construction (NC) or Existing Bldg. (E)	Eligibility E.g. Sq. ft or kW limit (provide)	Training? (Y/N)	Audits? (Y/N)	Focus: Upstream (U) and/or Downstream (D)	Contact Person/email	Year Begun & Length of Budget Cycle*	Current Program Budget	
1. Small C&I http://www.baystategas.com/business/eneraudit.htm#sm_c&i	A,B,E	2,4,6,7	E, NC	NC - anything above code; must be a gas customer	Y	Y	U,D	Derek Buchler dbuchler@nisource.com	1993; 5 year cycle	n/a	
2. Multifamily http://www.baystategas.com/business/eneraudit.htm#sm_c&i	A,B,E	2,4,6,7	E, NC		Y	Y	U,D	Derek Buchler dbuchler@nisource.com	1993, 5 year cycle	n/a	
3. Large C&I http://www.baystategas.com/business/eneraudit.htm#sm_c&i	B,E	2,4,6,7	E, NC	>40,000 therms	Y	Y	U,D	Derek Buchler dbuchler@nisource.com	1993, 5 year cycle	n/a	
4. Gas Network Regional Program www.gasnetworks.com	A	2,4,7	E, NC		Y	N	U,D	Derek Buchler dbuchler@nisource.com	1997, 5 year cycle	n/a	
									* The length of your budget cycle in years	Total:	\$3.8 million

11. Do your commercial programs reference one or more energy efficiency specifications?
 Yes → *Please list:* GasNetworks (AFUE), Energy Star standards, GAMA ratings
 No
12. Do your commercial programs co-sponsor marketing campaigns with ENERGY STAR?
 Yes → *Please list:*
 No

D. Program Evaluation and Performance

13. What specific indicators or metrics are used to evaluate and assess the impacts of program activity? For example, kW or kWh saved, trainings attended, rebates provided, etc.
Therms saved and/or participants and/or rebates provided
14. For programs incorporating training, building benchmarking, or behavior improvements, are you receiving credit for savings from regulators? No Yes
If Yes, how is program credited?
15. Please briefly describe the most unique feature(s) of your program.
The program is customer specific, always tries to meet needs of customer and collaborates with electric utility to address overall energy efficiency options.
16. Are past program evaluations available to the public?
 Yes → Please tell us how these can be obtained. PUC/DPU website
 No → Check one:
 Past evaluations are confidential
 Program has not been evaluated



Thank you for taking the time to complete this summary! Please return to sloucks@cee1.org or fax to Susan at 617-589-3948